



Philip Waters

Head of Asia Pacific and Emerging Markets, OANDA

Philip Waters is the Head of Asia Pacific and Emerging Markets for OANDA, responsible for all revenue-generating functions, including sales, relationship management, business development, operations, and marketing.

In his official regional management capacities, Philip is the Chief Executive Officer of OANDA's Asia Pacific division, as well as being a Commercial Head of its OANDA Global Markets division, and as a result has a number of regulatory duties alongside his commercial responsibilities.

Philip has a track record of success in the CFD trading sector, having spent a combined period of almost 13 years working for market leaders IG and OANDA. Philip started his career in the industry with IG at its London headquarters in 2010, where he gained extensive experience in operations, risk, sales, project management, and business development. In 2018, Philip moved to Singapore with IG, where he successfully led the company's Emerging Markets business to triple digit growth in just one year.

In 2020 Philip moved to OANDA to run its Emerging Markets business before being appointed to lead its Asia Pacific business in 2022. In his new position, Philip has a relatively simple but powerful vision for OANDA in this region, and that is "to become the default choice for active and ambitious traders".

"I believe this vision can be realised by OANDA creating 'positively memorable moments' for its clients. These moments are glimpses of brilliance which arrive in all shapes and sizes, but more often than not, they involve doing the simple things well. I truly believe it is these memorable moments that will help build the deep-rooted client relationships upon which OANDA's future success will be built on."